

January 19, 2022

Dear Valued Customer:

Re: 2022 Alfakleen Pricing Adjustments

We hope 2022 brings you and yours a Healthy and Productive New Year. With all the COVID restrictions, variant changes, shortages and inflation going on, we have suppliers increasing prices almost daily. With all this instability, Alfakleen can no longer offer a fixed rate Pricelist.

As a result of this instability, Alfakleen will be quoting prices on your "Requests for Quotes" (RFQ's) at *current market rates* and the quotes will be good for **30-days**. In addition to this, all "Purchase Orders" (P.O.'s) received from **February 1, 2022** on will need to be verified with Alfakleen for *current market pricing* prior to being approved and processed. Alfakleen will have a minimum of a 5% price increase on our manufactured products, based on the raw material specifications. Processing of orders will still remain within the 7-10 business lead time, unless specified for larger orders. In addition to the pricing increase, there is now a pallet fee of \$16.50/per pallet on all orders. There is no charge for SDS, COC and COA certificate documents. There is also no change to minimum order requirements.

This was a difficult decision for us to make, but hope it is short lived so we can go back to a fixed pricelist and lower pricing in the future. We appreciate you as a long-standing customer and will do our best to provide you with the value and customer service you deserve during this difficult time.

Thank you for your continued business. If you have any questions or concerns, please feel free to contact our customer service/sales staff: <a href="mailto:sales@alfakleen.com">sales@alfakleen.com</a>. All the best to you and yours for a stable and strong 2022!

Respectfully,

Andrea Gros, CEO

Alfakleen Chemical Labs, Inc.

Email: <u>sales@alfakleen.com</u>, Phone: 951-440-5126, Fax: 714-242-1550 2666-D Orange Ave., Costa Mesa, CA 92627

Cage Code: 62639